



MASQUERADOLOGY

The Journey of the Mask

Concert Extravaganza - Workshops - Vendor Marketplace - Children's Village - Lectures - Fashion & More

AUGUST 3RD - 5TH, 2018

Delou Africa's 9th Annual African Diaspora Dance & Drum Festival of Florida

DANCE AFRICA MIAMI

@THE LITTLE HAITI CULTURAL COMPLEX
212 NE 59th Terr. Miami FL 33137





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DELOU AFRICA, INC.

My name is Njeri Plato and I am the President of Delou Africa, Inc.

Delou Africa, Inc. is a community based cultural arts non-profit 501(c)(3) organization that was established by Delou Africa Dance Ensemble (D.A.D.E) our performing arts component to preserve African heritage influenced by the African Diaspora. We create and facilitate year-round artistic education programs for children and adults. These programs are developed by a collective of professional artists and educators who are committed to providing a continuous platform to showcase and educate the general public on the rich traditions of Africa through dance, drum, music, art and history. We are currently artists-in-residence at the Little Haiti Cultural Complex in Miami, Florida.

DanceAfrica, Miami presented by Delou Africa's 9th Annual African Diaspora Dance & Drum Festival of Florida will be held on August 3-5, 2018 at the Little Haiti Cultural Complex. Since its inception, this multi-cultural outreach event has attracted local, national and international participants while connecting the African Diaspora to our diverse communities. Past success is reflected in the nearly 15,000 participants who attended the festival since 2010.

We are South Florida's #1 cultural arts destination festival. We are a proud Knight Foundation Arts Challenge recipient. They support our efforts to increase the festival audience and establish the festival as "DanceAfrica Miami", one of the many cities on the nationwide African festival network.

The Festival expands cultural engagement through a variety of program components for the entire family. Participants enjoy African, Contemporary and Caribbean dance, drum and music workshops, yoga, the Better Living Health Fair, a symposium, beach events, an artisan marketplace, and a free Children's Village featuring dance, drum, arts & crafts, African folktale, and a back to school book bag give-away. This year's festival theme is Masqueradology," the Journey of the Mask" depicted through folklore, dance, drum, music, steelpan and stilt walking. We will focus on masquerade traditions of Africa, the Caribbean and America. Our festival concert extravaganza features national and local renowned dance, drum and music artists all performing on DanceAfrica, Miami's main stage which is historically sold out.

Delou Africa, Inc. will also present an authentic carnival costume exhibition, creation, craft and talent showcase in collaboration with Fun Generation at the Miami Broward One Junior Children's Carnival, Saturday September 29, 2018 at the Central Broward Regional Park and the Miami Broward One Carnival Sunday October 7, 2018 at the Miami-Dade County Fairgrounds. The Miami Broward One Carnival attracts over fifty thousand local, national and international participants and spectators from all walks of life.

We invite you to join us as a 2018 Festival Sponsor. Partnering with Delou Africa, provides you with an opportunity to go beyond exposure on collateral and publicity efforts. This is an opportunity to create a scalable activation and brand experience targeted to a progressive and upwardly mobile audience that represents the diversity of South Florida. Your tax-deductible contribution will help towards equipment, supplies, costumes, production cost and scholarships for children to participate and to assure our mission. Our sponsorship participation levels are attached. If there is a sponsorship level that you would like for us to customize for you, please contact Christel Moore at (786) 663-2708 or Njeri Plato at (305) 978-3866.

Warm regards,

Njeri Plato/President



2018

SPONSORSHIP BENEFIT LEVELS



CATEGORY: "SYNERGY"

Investment: \$25,000

Designation

- DanceAfrica, Miami/African Diaspora Dance & Drum Festival of Florida presented by (company)

Advertising/Media

- Presenting Media Package (Est. 500,000 dedicated impressions)
- Inclusion in Festival Marketing Campaign (Est. 500,000 shared impressions)

Branded Video Content

- "On the Scene With" video vignette shot live to tape at festival and highlighting the company' on-site activation brand inclusion in the "Delou Africa All Access" video recap featured on delouafrica.org
- Logo incorporated onto festival homepage

Premium Branding

- Logo displayed throughout the festival on banners, t-Shirts, lanyards and passes and all marketing materials.
- Opportunity to make an onstage presentation during the festival concert.
- Delou Africa will raffle an item in the name of the sponsor.
- Full page ad in Delou' Concert Extravaganza Souvenir Booklet
- One year of complimentary Delou Africa Community Dance or Drum Classes for (2).
- Sponsorship of pre-festival press reception in Miami
- Pre-Festival gathering (Event Activation)
- Right to brand two additional Delou events: Opportunity to create custom on-site activations
- 10 complimentary festival passes
- 10 concert tickets

CATEGORY: "CULTURE."

Investment: \$15,000

Advertising/Media

- Presenting Media Package (Est. 500,000 dedicated impressions)
- Inclusion in Festival Marketing Campaign (Est. 500,000 shared impressions)

Branded Video Content

- Naming Rights of Concert Extravaganza
- "On the Scene With" video vignette shot live to tape at festival and highlighting the company' on-site activation brand inclusion in the "Delou Africa All Access" video recap featured on delouafrica.org
- Logo incorporated onto festival homepage

Branded Video Content

- Logo displayed throughout the festival on banners, t-Shirts and all marketing materials.
- Opportunity to make an onstage presentation during the festival concert
- Half page ad in Delou's Concert Extravaganza Souvenir Booklet.
- One year of complimentary Delou Africa Community Dance or Drum Classes for (1).
- Pre-Festival Gathering (Event Activation)
- 8 Complimentary Festival Passes
- 8 Concert Tickets



CATEGORY: "ARTS."

Investment: \$10,000

Advertising/Media

- Presenting Media Package (Est. 500,000 dedicated impressions)

Branded Video Content

- Logo incorporated onto festival homepage

Premium Branding

- Logo displayed throughout the festival on banners and all marketing materials.
- Mention in press releases
- Quarter page ad in Delou's Concert Extravaganza Souvenir Booklet
- Six months of complimentary Delou Africa Community Dance or Drum Classes for (2)
- Pre-Festival Gathering (Event Activation)
- 6 Concert Tickets



CATEGORY: "PRESERVATION."

Investment: \$5,000

Advertising/Media

- Presenting Media Package (Est. 500,000 dedicated impressions)

Branded Video Content

- Logo incorporated onto festival homepage

Premium Branding

- Logo displayed throughout the festival on banners and all marketing materials
- Six months of complimentary Delou Africa Community Dance or Drum Classes for (1)
- Mention in press releases
- 4 Concert Tickets



CATEGORY: "DIVERSITY."

Investment: \$2,500

Advertising/Media

- Presenting Media Package (Est. 500,000 dedicated impressions)

Premium Branding

- Logo or company name in concert program.
- Four months of complimentary Delou Africa community dance or drum classes for (2)
- Banner displayed at festival
- 2 concert tickets



CATEGORY: "COMMUNITY."

Investment: \$100

Premium Branding

- 1 Festival T-Shirt
- Six weeks of complimentary Delou Africa Community Dance or Drum Classes for (1)
- Name recognition at our DanceAfrica Miami Concert Extravaganza as a community partner.
- Mask dedication displayed on festival site.
- 10% off a one-time purchase with selected festival vendors.





DANCE AFRICAN MIAMI





Please make check, money order, or cashier's check payable to Delou Africa, Inc.
And mail to: Delou Africa Inc. 212-260 NE 59th Terrace Miami FL 33137
Online payments can be made via PayPal at addff.delouafrica.org/become-a-sponsor.
or fill out the Third-Party Credit Card Authorization Form below

I, (please print) _____, authorize Delou Africa, Inc. to process payment below for one of the following Investment:

(Please check form of payment and place initials beside the item you agree to pay)

Only fill out information that applies to your form of payment

Cash Check Credit Card/Type (_____) Other
 \$25,000. \$15,000. \$10,000. \$5,000. \$2,500. \$100.

Name as it appears on Credit Card: _____

Company Name: (if applicable) _____

Type of Card: _____ Credit Card #: _____

Expiration Date: _____ Security Code: _____

Billing Address: _____

City: _____ State: _____ Zip Code: _____

Contact Phone #: _____ Email: _____

Authorize Signature: _____ Date: _____

Purchase Order Number: _____ Invoice Number: _____ (if applicable)

Please return this form and payment no later than July 16, 2018 to:
Delou Africa Inc. 212-260 NE 59th Terrace Miami FL 33137
Please make check, money order, or cashier's check payable to Delou Africa, Inc.
Online payments can be made via PayPal at addff.delouafrica.org/become-a-sponsor.
Phone: 305-978-3866 | Fax: 866-719-0742 | Email: festival@delouafrica.org
Thank you for your generous contribution.